

## Minnesota HomeCare Association Budget Overview

2019 Proposed Budget Compared to 2018 Budget and (Jan-Sept) Actuals

				<b>Administrative</b>				
				Jan - Sep 18	2018 Budget	Over/Under Budget	Proposed 2019 Budget	Budget Comparison
<b>Income</b>								
<b>2200 · Investment Income</b>								
2202 · Dividend Income				7,144.12		7,144.12		
2203 · Unrealized Gain (Loss)				14,300.10		14,300.10		
2204 · Interest Income				1,231.06		1,231.06		
2205 · Capital Gain Distributions				1,419.29		1,419.29		
2200 · Investment Income - Other					17,500.00	-17,500.00	10,000.00	-7,500.00
<b>Total 2200 · Investment Income</b>				24,094.57	17,500.00	6,594.57	10,000.00	-7,500.00
<b>4000 · Membership Dues</b>								
4001 · Tier 1 Dues								
4002 · Tier 2 Dues								
4003 · Tier 3 Dues								
4004 · Tier 4 Dues								
4005 · Individual Membership								
4006 · Business Partner Dues								
4000 · Membership Dues - Other								
<b>Total 4000 · Membership Dues</b>								
<b>4100 · Event Income</b>								
4110 · Annual Meeting								
4111 · Conference Registrations								
4112 · Exhibitor/Sponsor Registration								
<b>Total 4110 · Annual Meeting</b>								
4120 · Fall Conference								
4121 · Conference Registrations								
4122 · Exhibitor/Sponsor Registration								
<b>Total 4120 · Fall Conference</b>								
4130 · Education Seminars/Webinars								
<b>Total 4100 · Event Income</b>								
<b>4200 · Sales</b>								
4202 · Merchandise Sales				200.00		200.00	200.00	200.00
4203 · Revenue Share								
4205 · Non-Dues Revenue				7,163.73	8,000.00	-836.27	8,000.00	
4206 · CC Convenience Fee				4,296.42		4,296.42	6,500.00	6,500.00
<b>Total 4200 · Sales</b>				11,660.15	8,000.00	3,660.15	14,700.00	6,700.00
4300 · Other (Misc) Income				325.62		325.62	300.00	300.00
<b>Total Income</b>				36,080.34	25,500.00	10,580.34	25,000.00	-500.00
<b>Gross Profit</b>				36,080.34	25,500.00	10,580.34	25,000.00	-500.00
<b>Expense</b>								
7000 · Other (Misc) Expenses				267.16	200.00	67.16	500.00	300.00
<b>7200 · Event Expenses</b>								
7210 · Annual Meeting Expenses								
7220 · Fall Conference Expenses								

## Minnesota HomeCare Association Budget Overview

2019 Proposed Budget Compared to 2018 Budget and (Jan-Sept) Actuals

						<b>Administrative</b>				
						Jan - Sep 18	2018 Budget	Over/Under Budget	Proposed 2019 Budget	Budget Comparison
7230 · Education Seminars/Webinars										
<b>Total 7200 · Event Expenses</b>										
7300 · Operations Expenses										
7301 · Communications						2,897.21	3,904.00	-1,006.79	1,840.00	-2,064.00
7302 · Office Lease						29,204.88	39,180.00	-9,975.12	49,721.00	10,541.00
7303 · Insurance						3,080.63	3,266.00	-185.37	3,190.00	-76.00
7304 · Bank & Credit Card Charges						5,810.99	11,720.00	-5,909.01	8,840.00	-2,880.00
7305 · Equipment Repairs/Maintenance							2,000.00	-2,000.00	2,000.00	
7306 · Web Based Training (RCTC)										
7307 · Conference Reg / Staff Training						5,785.56	13,400.00	-7,614.44	17,400.00	4,000.00
7308 · Office Equipment & Furniture						138.07		138.07	1,700.00	1,700.00
7309 · Office Supplies						1,261.04	1,860.00	-598.96	2,470.00	610.00
7310 · Professional Services										
7312 · Nurse Consulting Fees						10,613.37	38,000.00	-27,386.63	22,000.00	-16,000.00
7313 · Government Affairs Contract						56,464.25	75,625.00	-19,160.75	76,400.00	775.00
7314 · Legal Fees							2,000.00	-2,000.00	2,000.00	
7315 · Outside Accounting						2,380.00	7,500.00	-5,120.00	7,500.00	
7316 · Contract - Misc						5,065.75		5,065.75		
<b>Total 7310 · Professional Services</b>						74,523.37	123,125.00	-48,601.63	107,900.00	-15,225.00
7317 · Printing						498.06	1,600.00	-1,101.94	800.00	-800.00
7318 · Meetings/Retreats						4,735.19	10,750.00	-6,014.81	12,600.00	1,850.00
7319 · Employee Benefits						23,010.16	33,133.00	-10,122.84	34,296.00	1,163.00
7320 · Payroll Expenses										
7322 · Payroll Services						2,547.42	3,750.00	-1,202.58	3,500.00	-250.00
7323 · Employer Taxes						14,722.81	20,272.00	-5,549.19	20,540.00	268.00
7324 · Employee Salary						186,978.82	259,500.00	-72,521.18	263,000.00	3,500.00
<b>Total 7320 · Payroll Expenses</b>						204,249.05	283,522.00	-79,272.95	287,040.00	3,518.00
7325 · Postage/Delivery						309.49	400.00	-90.51	300.00	-100.00
7326 · Website Fee							9,255.00	-9,255.00	9,365.00	110.00
7329 · Recruitment Expenses							600.00	-600.00	600.00	
7330 · Staff Travel Expenses										
7331 · Dining						337.34	1,320.00	-982.66	540.00	-780.00
7332 · Travel						2,450.13	5,000.00	-2,549.87	4,500.00	-500.00
7333 · Lodging						206.41	720.00	-513.59	1,000.00	280.00
<b>Total 7330 · Staff Travel Expenses</b>						2,993.88	7,040.00	-4,046.12	6,040.00	-1,000.00
7335 · Dues						3,532.75	3,545.00	-12.25	3,945.00	400.00
9000 · Income Tax						54.00	1,000.00	-946.00	1,000.00	
<b>Total 7300 · Operations Expenses</b>						362,084.33	549,300.00	-187,215.67	551,047.00	1,747.00
<b>Total Expense</b>						362,351.49	549,500.00	-187,148.51	551,547.00	2,047.00
<b>Net Income</b>						<b>-326,271.15</b>	<b>-524,000.00</b>	<b>197,728.85</b>	<b>-526,547.00</b>	<b>-2,547.00</b>

# Minnesota HomeCare Association Budget Overview

2019 Proposed Budget Compared to 2018 Budget and (Jan-Sept) Actuals

				<b>Education</b>				
				Jan - Sep 18	2018 Budget	Over/Under Budget	Proposed 2019 Budget	Budget Comparison
<b>Income</b>								
<b>2200 · Investment Income</b>								
2202 · Dividend Income								
2203 · Unrealized Gain (Loss)								
2204 · Interest Income								
2205 · Capital Gain Distributions								
2200 · Investment Income - Other								
<b>Total 2200 · Investment Income</b>								
<b>4000 · Membership Dues</b>								
4001 · Tier 1 Dues								
4002 · Tier 2 Dues								
4003 · Tier 3 Dues								
4004 · Tier 4 Dues								
4005 · Individual Membership								
4006 · Business Partner Dues								
4000 · Membership Dues - Other								
<b>Total 4000 · Membership Dues</b>								
<b>4100 · Event Income</b>								
4110 · Annual Meeting								
4111 · Conference Registrations				56,437.50	60,895.00	-4,457.50	60,895.00	
4112 · Exhibitor/Sponsor Registration				42,640.00	37,800.00	4,840.00	44,890.00	7,090.00
<b>Total 4110 · Annual Meeting</b>				<b>99,077.50</b>	<b>98,695.00</b>	<b>382.50</b>	<b>105,785.00</b>	<b>7,090.00</b>
4120 · Fall Conference								
4121 · Conference Registrations				9,550.00	35,000.00	-25,450.00	35,000.00	
4122 · Exhibitor/Sponsor Registration				5,737.50	10,900.00	-5,162.50	7,000.00	-3,900.00
<b>Total 4120 · Fall Conference</b>				<b>15,287.50</b>	<b>45,900.00</b>	<b>-30,612.50</b>	<b>42,000.00</b>	<b>-3,900.00</b>
4130 · Education Seminars/Webinars				81,587.50	87,230.00	-5,642.50	104,890.00	17,660.00
<b>Total 4100 · Event Income</b>				<b>195,952.50</b>	<b>231,825.00</b>	<b>-35,872.50</b>	<b>252,675.00</b>	<b>20,850.00</b>
<b>4200 · Sales</b>								
4202 · Merchandise Sales				225.00		225.00		
4203 · Revenue Share				1,236.36	1,400.00	-163.64		-1,400.00
4205 · Non-Dues Revenue								
4206 · CC Convenience Fee								
<b>Total 4200 · Sales</b>				<b>1,461.36</b>	<b>1,400.00</b>	<b>61.36</b>		<b>-1,400.00</b>
<b>4300 · Other (Misc) Income</b>								
<b>Total Income</b>				<b>197,413.86</b>	<b>233,225.00</b>	<b>-35,811.14</b>	<b>252,675.00</b>	<b>19,450.00</b>
<b>Gross Profit</b>				<b>197,413.86</b>	<b>233,225.00</b>	<b>-35,811.14</b>	<b>252,675.00</b>	<b>19,450.00</b>
<b>Expense</b>								
<b>7000 · Other (Misc) Expenses</b>								
<b>7200 · Event Expenses</b>								
7210 · Annual Meeting Expenses				43,794.63	49,505.00	-5,710.37	58,159.00	8,654.00
7220 · Fall Conference Expenses				1,479.20	24,373.00	-22,893.80	21,650.00	-2,723.00

## Minnesota HomeCare Association Budget Overview

2019 Proposed Budget Compared to 2018 Budget and (Jan-Sept) Actuals

				<b>Education</b>				
				Jan - Sep 18	2018 Budget	Over/Under Budget	Proposed 2019 Budget	Budget Comparison
			<b>7230 · Education Seminars/Webinars</b>	34,240.81	51,871.00	-17,630.19	57,063.00	5,192.00
			<b>Total 7200 · Event Expenses</b>	79,514.64	125,749.00	-46,234.36	136,872.00	11,123.00
			<b>7300 · Operations Expenses</b>					
			7301 · Communications					
			7302 · Office Lease					
			7303 · Insurance					
			7304 · Bank & Credit Card Charges					
			7305 · Equipment Repairs/Maintenance					
			7306 · Web Based Training (RCTC)					
			7307 · Conference Reg / Staff Training					
			7308 · Office Equipment & Furniture					
			7309 · Office Supplies					
			7310 · Professional Services					
			7312 · Nurse Consulting Fees					
			7313 · Government Affairs Contract					
			7314 · Legal Fees					
			7315 · Outside Accounting					
			7316 · Contract - Misc					
			<b>Total 7310 · Professional Services</b>					
			7317 · Printing					
			7318 · Meetings/Retreats					
			7319 · Employee Benefits					
			7320 · Payroll Expenses					
			7322 · Payroll Services					
			7323 · Employer Taxes					
			7324 · Employee Salary					
			<b>Total 7320 · Payroll Expenses</b>					
			7325 · Postage/Delivery					
			7326 · Website Fee					
			7329 · Recruitment Expenses					
			7330 · Staff Travel Expenses					
			7331 · Dining					
			7332 · Travel					
			7333 · Lodging					
			<b>Total 7330 · Staff Travel Expenses</b>					
			7335 · Dues					
			9000 · Income Tax					
			<b>Total 7300 · Operations Expenses</b>					
			<b>Total Expense</b>	79,514.64	125,749.00	-46,234.36	136,872.00	11,123.00
			<b>Net Income</b>	117,899.22	107,476.00	10,423.22	115,803.00	8,327.00

## Minnesota HomeCare Association Budget Overview

2019 Proposed Budget Compared to 2018 Budget and (Jan-Sept) Actuals

				<b>Membership &amp; Marketing</b>				
				Jan - Sep 18	2018 Budget	Over/Under Budget	Proposed 2019 Budget	Budget Comparison
<b>Income</b>								
<b>2200 · Investment Income</b>								
2202 · Dividend Income								
2203 · Unrealized Gain (Loss)								
2204 · Interest Income								
2205 · Capital Gain Distributions								
2200 · Investment Income - Other								
<b>Total 2200 · Investment Income</b>								
<b>4000 · Membership Dues</b>								
4001 · Tier 1 Dues				22,079.26	23,968.00	-1,888.74	31,458.00	7,490.00
4002 · Tier 2 Dues				94,648.94	139,130.00	-44,481.06	113,886.00	-25,244.00
4003 · Tier 3 Dues				133,350.75	164,970.00	-31,619.25	170,469.00	5,499.00
4004 · Tier 4 Dues				64,491.38	59,992.00	4,499.38	82,489.00	22,497.00
4005 · Individual Membership				100.00		100.00	250.00	250.00
4006 · Business Partner Dues				15,265.03	18,460.00	-3,194.97	16,330.00	-2,130.00
4000 · Membership Dues - Other					18,163.00	-18,163.00	25,000.00	6,837.00
<b>Total 4000 · Membership Dues</b>				329,935.36	424,683.00	-94,747.64	439,882.00	15,199.00
<b>4100 · Event Income</b>								
4110 · Annual Meeting								
4111 · Conference Registrations								
4112 · Exhibitor/Sponsor Registration								
<b>Total 4110 · Annual Meeting</b>								
4120 · Fall Conference								
4121 · Conference Registrations								
4122 · Exhibitor/Sponsor Registration								
<b>Total 4120 · Fall Conference</b>								
4130 · Education Seminars/Webinars								
<b>Total 4100 · Event Income</b>								
<b>4200 · Sales</b>								
4202 · Merchandise Sales								
4203 · Revenue Share								
4205 · Non-Dues Revenue								
4206 · CC Convenience Fee								
<b>Total 4200 · Sales</b>								
4300 · Other (Misc) Income								
<b>Total Income</b>				329,935.36	424,683.00	-94,747.64	439,882.00	15,199.00
<b>Gross Profit</b>				329,935.36	424,683.00	-94,747.64	439,882.00	15,199.00
<b>Expense</b>								
7000 · Other (Misc) Expenses							3,000.00	3,000.00
7200 · Event Expenses								
7210 · Annual Meeting Expenses								
7220 · Fall Conference Expenses								

## Minnesota HomeCare Association Budget Overview

2019 Proposed Budget Compared to 2018 Budget and (Jan-Sept) Actuals

						<b>Membership &amp; Marketing</b>				
						Jan - Sep 18	2018 Budget	Over/Under Budget	Proposed 2019 Budget	Budget Comparison
7230 · Education Seminars/Webinars										
<b>Total 7200 · Event Expenses</b>										
7300 · Operations Expenses										
7301 · Communications										
7302 · Office Lease										
7303 · Insurance										
7304 · Bank & Credit Card Charges										
7305 · Equipment Repairs/Maintenance										
7306 · Web Based Training (RCTC)						8,100.00	14,200.00	-6,100.00	14,200.00	
7307 · Conference Reg / Staff Training										
7308 · Office Equipment & Furniture										
7309 · Office Supplies										
7310 · Professional Services										
7312 · Nurse Consulting Fees										
7313 · Government Affairs Contract										
7314 · Legal Fees										
7315 · Outside Accounting										
7316 · Contract - Misc										
<b>Total 7310 · Professional Services</b>										
7317 · Printing						97.24	3,400.00	-3,302.76	3,000.00	-400.00
7318 · Meetings/Retreats						1,356.43	1,400.00	-43.57	2,350.00	950.00
7319 · Employee Benefits										
7320 · Payroll Expenses										
7322 · Payroll Services										
7323 · Employer Taxes										
7324 · Employee Salary										
<b>Total 7320 · Payroll Expenses</b>										
7325 · Postage/Delivery						47.52	2,000.00	-1,952.48	1,000.00	-1,000.00
7326 · Website Fee						1,000.00	1,100.00	-100.00	1,000.00	-100.00
7329 · Recruitment Expenses										
7330 · Staff Travel Expenses										
7331 · Dining										
7332 · Travel										
7333 · Lodging										
<b>Total 7330 · Staff Travel Expenses</b>										
7335 · Dues										
9000 · Income Tax										
<b>Total 7300 · Operations Expenses</b>						10,601.19	22,100.00	-11,498.81	21,550.00	-550.00
<b>Total Expense</b>						10,601.19	22,100.00	-11,498.81	24,550.00	2,450.00
<b>Net Income</b>						<b>319,334.17</b>	<b>402,583.00</b>	<b>-83,248.83</b>	<b>415,332.00</b>	<b>12,749.00</b>

## Minnesota HomeCare Association Budget Overview

2019 Proposed Budget Compared to 2018 Budget and (Jan-Sept) Actuals

				<b>TOTAL</b>				
				Jan - Sep 18	2018 Budget	Over/Under Budget	Proposed 2019 Budget	Budget Comparison
<b>Income</b>								
<b>2200 · Investment Income</b>								
2202 · Dividend Income				7,144.12		7,144.12		
2203 · Unrealized Gain (Loss)				14,300.10		14,300.10		
2204 · Interest Income				1,231.06		1,231.06		
2205 · Capital Gain Distributions				1,419.29		1,419.29		
2200 · Investment Income - Other					17,500.00	-17,500.00	10,000.00	-7,500.00
<b>Total 2200 · Investment Income</b>				<b>24,094.57</b>	<b>17,500.00</b>	<b>6,594.57</b>	<b>10,000.00</b>	<b>-7,500.00</b>
<b>4000 · Membership Dues</b>								
4001 · Tier 1 Dues				22,079.26	23,968.00	-1,888.74	31,458.00	7,490.00
4002 · Tier 2 Dues				94,648.94	139,130.00	-44,481.06	113,886.00	-25,244.00
4003 · Tier 3 Dues				133,350.75	164,970.00	-31,619.25	170,469.00	5,499.00
4004 · Tier 4 Dues				64,491.38	59,992.00	4,499.38	82,489.00	22,497.00
4005 · Individual Membership				100.00		100.00	250.00	250.00
4006 · Business Partner Dues				15,265.03	18,460.00	-3,194.97	16,330.00	-2,130.00
4000 · Membership Dues - Other					18,163.00	-18,163.00	25,000.00	6,837.00
<b>Total 4000 · Membership Dues</b>				<b>329,935.36</b>	<b>424,683.00</b>	<b>-94,747.64</b>	<b>439,882.00</b>	<b>15,199.00</b>
<b>4100 · Event Income</b>								
4110 · Annual Meeting								
4111 · Conference Registrations				56,437.50	60,895.00	-4,457.50	60,895.00	
4112 · Exhibitor/Sponsor Registration				42,640.00	37,800.00	4,840.00	44,890.00	7,090.00
<b>Total 4110 · Annual Meeting</b>				<b>99,077.50</b>	<b>98,695.00</b>	<b>382.50</b>	<b>105,785.00</b>	<b>7,090.00</b>
4120 · Fall Conference								
4121 · Conference Registrations				9,550.00	35,000.00	-25,450.00	35,000.00	
4122 · Exhibitor/Sponsor Registration				5,737.50	10,900.00	-5,162.50	7,000.00	-3,900.00
<b>Total 4120 · Fall Conference</b>				<b>15,287.50</b>	<b>45,900.00</b>	<b>-30,612.50</b>	<b>42,000.00</b>	<b>-3,900.00</b>
4130 · Education Seminars/Webinars				81,587.50	87,230.00	-5,642.50	104,890.00	17,660.00
<b>Total 4100 · Event Income</b>				<b>195,952.50</b>	<b>231,825.00</b>	<b>-35,872.50</b>	<b>252,675.00</b>	<b>20,850.00</b>
<b>4200 · Sales</b>								
4202 · Merchandise Sales				425.00		425.00	200.00	200.00
4203 · Revenue Share				1,236.36	1,400.00	-163.64		-1,400.00
4205 · Non-Dues Revenue				7,163.73	8,000.00	-836.27	8,000.00	
4206 · CC Convenience Fee				4,296.42		4,296.42	6,500.00	6,500.00
<b>Total 4200 · Sales</b>				<b>13,121.51</b>	<b>9,400.00</b>	<b>3,721.51</b>	<b>14,700.00</b>	<b>5,300.00</b>
4300 · Other (Misc) Income				325.62		325.62	300.00	300.00
<b>Total Income</b>				<b>563,429.56</b>	<b>683,408.00</b>	<b>-119,978.44</b>	<b>717,557.00</b>	<b>34,149.00</b>
<b>Gross Profit</b>				<b>563,429.56</b>	<b>683,408.00</b>	<b>-119,978.44</b>	<b>717,557.00</b>	<b>34,149.00</b>
<b>Expense</b>								
7000 · Other (Misc) Expenses				267.16	200.00	67.16	3,500.00	3,300.00
7200 · Event Expenses								
7210 · Annual Meeting Expenses				43,794.63	49,505.00	-5,710.37	58,159.00	8,654.00
7220 · Fall Conference Expenses				1,479.20	24,373.00	-22,893.80	21,650.00	-2,723.00



## Minnesota HomeCare Association Budget Overview

2019 Proposed Budget Compared to 2018 Budget and (Jan-Sept) Actuals

					<b>TOTAL</b>				
					Jan - Sep 18	2018 Budget	Over/Under Budget	Proposed 2019 Budget	Budget Comparison
				<b>7230 · Education Seminars/Webinars</b>	34,240.81	51,871.00	-17,630.19	57,063.00	5,192.00
				<b>Total 7200 · Event Expenses</b>	79,514.64	125,749.00	-46,234.36	136,872.00	11,123.00
				<b>7300 · Operations Expenses</b>					
				<b>7301 · Communications</b>	2,897.21	3,904.00	-1,006.79	1,840.00	-2,064.00
				<b>7302 · Office Lease</b>	29,204.88	39,180.00	-9,975.12	49,721.00	10,541.00
				<b>7303 · Insurance</b>	3,080.63	3,266.00	-185.37	3,190.00	-76.00
				<b>7304 · Bank &amp; Credit Card Charges</b>	5,810.99	11,720.00	-5,909.01	8,840.00	-2,880.00
				<b>7305 · Equipment Repairs/Maintenance</b>		2,000.00	-2,000.00	2,000.00	
				<b>7306 · Web Based Training (RCTC)</b>	8,100.00	14,200.00	-6,100.00	14,200.00	
				<b>7307 · Conference Reg / Staff Training</b>	5,785.56	13,400.00	-7,614.44	17,400.00	4,000.00
				<b>7308 · Office Equipment &amp; Furniture</b>	138.07		138.07	1,700.00	1,700.00
				<b>7309 · Office Supplies</b>	1,261.04	1,860.00	-598.96	2,470.00	610.00
				<b>7310 · Professional Services</b>					
				<b>7312 · Nurse Consulting Fees</b>	10,613.37	38,000.00	-27,386.63	22,000.00	-16,000.00
				<b>7313 · Government Affairs Contract</b>	56,464.25	75,625.00	-19,160.75	76,400.00	775.00
				<b>7314 · Legal Fees</b>		2,000.00	-2,000.00	2,000.00	
				<b>7315 · Outside Accounting</b>	2,380.00	7,500.00	-5,120.00	7,500.00	
				<b>7316 · Contract - Misc</b>	5,065.75		5,065.75		
				<b>Total 7310 · Professional Services</b>	74,523.37	123,125.00	-48,601.63	107,900.00	-15,225.00
				<b>7317 · Printing</b>	595.30	5,000.00	-4,404.70	3,800.00	-1,200.00
				<b>7318 · Meetings/Retreats</b>	6,091.62	12,150.00	-6,058.38	14,950.00	2,800.00
				<b>7319 · Employee Benefits</b>	23,010.16	33,133.00	-10,122.84	34,296.00	1,163.00
				<b>7320 · Payroll Expenses</b>					
				<b>7322 · Payroll Services</b>	2,547.42	3,750.00	-1,202.58	3,500.00	-250.00
				<b>7323 · Employer Taxes</b>	14,722.81	20,272.00	-5,549.19	20,540.00	268.00
				<b>7324 · Employee Salary</b>	186,978.82	259,500.00	-72,521.18	263,000.00	3,500.00
				<b>Total 7320 · Payroll Expenses</b>	204,249.05	283,522.00	-79,272.95	287,040.00	3,518.00
				<b>7325 · Postage/Delivery</b>	357.01	2,400.00	-2,042.99	1,300.00	-1,100.00
				<b>7326 · Website Fee</b>	1,000.00	10,355.00	-9,355.00	10,365.00	10.00
				<b>7329 · Recruitment Expenses</b>		600.00	-600.00	600.00	
				<b>7330 · Staff Travel Expenses</b>					
				<b>7331 · Dining</b>	337.34	1,320.00	-982.66	540.00	-780.00
				<b>7332 · Travel</b>	2,450.13	5,000.00	-2,549.87	4,500.00	-500.00
				<b>7333 · Lodging</b>	206.41	720.00	-513.59	1,000.00	280.00
				<b>Total 7330 · Staff Travel Expenses</b>	2,993.88	7,040.00	-4,046.12	6,040.00	-1,000.00
				<b>7335 · Dues</b>	3,532.75	3,545.00	-12.25	3,945.00	400.00
				<b>9000 · Income Tax</b>	54.00	1,000.00	-946.00	1,000.00	
				<b>Total 7300 · Operations Expenses</b>	372,685.52	571,400.00	-198,714.48	572,597.00	1,197.00
				<b>Total Expense</b>	452,467.32	697,349.00	-244,881.68	712,969.00	15,620.00
				<b>Net Income</b>	<b>110,962.24</b>	<b>-13,941.00</b>	<b>124,903.24</b>	<b>4,588.00</b>	<b>18,529.00</b>