**Membership Report**

**March 9, 2021**

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| --- | --- | --- |
| Revenue Received | 2021 YTD | 2020 YTD |
| Budgeted  | $402,312.00 | $443,029.00 |
| Dues Revenue to date (renewed) | $355,714.98 | $390,607.37 |
| Difference | ($46,597.02) | ($52,421.63) |

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| --- | --- | --- |
| Members  | 2021 YTD | 2020 YTD |
| Providers | 120 | 129 |
| Business Partners | 14 | 18 |

|  |  |  |
| --- | --- | --- |
| Membership Tier | 2021 YTD | 2020 YTD |
| Tier 1 ($749) | 36 | 36 |
| Tier 2 (variable) | 47 | 51 |
| Tier 3 ($5499) | 27 | 32 |
| Tier 4 ($7499) | 10 | 10 |

**Discontinued memberships:**Able Care Connect Home Health
Avera Granite Falls Home Health
BAYADA Home Health Care – meeting scheduled 3/23
BrightStar Care of Plymouth – value, but noted they appreciate our work
CCM Health – value
Charter House Home Health Agency – check being processed 3/21
Clarkfield Home Health Agency
Compassionate Lucy’s Senior Home Care LLC – Closed?
Episcopal Homes and Services
Heartland PCA, LLC
Hendricks Community Hospital Home Care
Hennepin Healthcare MVNA – check approved
Hiawatha HomeCare – value
Johnson Memorial Home Care
Lake Region Home Health
Lifestone Health Care, Inc.
Prairie Home Hospice & Community Care – hospice focused/too many memberships
PRO MEDICAL STAFFING, INC.
Safeway Home Healthcare, LLC - value
Taylor & Mensah In-Home Care, Inc. – financial concerns