**Directions:** Please highlight the answer that best describes your agency. For the fill-in-the-blanks, please type in the appropriate response. All responses will be kept anonymous from other agencies. Feel free to write any additional notes in the document that you feel will be helpful data for the Medicare Workgroup to have.

Once complete, please email to [blindell@mnhomecare.org](mailto:blindell@mnhomecare.org)

1. What population area does your agency primarily serve?
   1. Rural
   2. Urban
   3. Mix
2. Choose one affiliation
   1. Hospital based/affiliated
   2. Freestanding
   3. Government
3. What is your approximate daily census?
   1. Less than 50
   2. 51-150
   3. 151-250
   4. 251-400
   5. 401+
4. What is your approximate mix of traditional Medicare vs Medicare Advantage patients?
   1. 0-20% traditional Medicare, 80-100% Medicare Advantage
   2. 21-40% traditional Medicare, 60-79% Medicare Advantage
   3. 41-60% traditional Medicare, 40-59% Medicare Advantage
   4. 61-80% traditional Medicare, 20-39% Medicare Advantage
   5. 81-100% traditional Medicare, 0-19% Medicare Advantage
5. Complete the grid for the next set of questions:

|  |  |  |
| --- | --- | --- |
| Over the past 12 months, have the below costs increased? | | |
|  | Yes or No | If increased, approximate % increase |
| Average Wages (not including travel staff) |  |  |
| PPE |  |  |
| Travel/mileage reimbursement |  |  |
| Medical supplies |  |  |
| EMR changes due to regulatory requirements |  |  |
| Additional staff due to regulatory requirements |  |  |

1. Are you providing financial incentives to staff (for example, cash bonuses to cover extra shifts, bonuses to retain/ recruit employees)?
   1. Yes
   2. No
2. If your answer to #6 was yes, what is the cost per month on average to provide financial incentives?

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1. What is the approximate percentage of positions that are unfilled at your agency?
   1. 0-5%
   2. 6-12%
   3. 13-20%
   4. 21-30%
   5. 31-40%
   6. Over 41%
2. What is the approximate percentage of patient referrals you have had to decline per month (when looking at the last 12 months) due to staffing issues?
   1. 0-5%
   2. 6-12%
   3. 13-20%
   4. 21-30%
   5. 31-40%
   6. Over 41%
3. What is your approximate lost revenue as a result of turning down these referrals (per month when looking at the last 12 months)?

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