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|  |  |  |  |  |  |  |  | **Jan - Jun 23** |  | **YTD Budget** |  | **$ Over Budget** |  | **Annual Budget** |  |
|  | **Ordinary Income/Expense** |  |  |  |  |  |  |  |  |  |  |
|  |  |  | **Income** |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  | **Total 2200 · Investment Income** |  | 30,830.00 |  | 7,749.98 |  | 23,080.02 |  | 15,500.00 |  |
|  |  |  |  | **Total 4000 · Membership Dues** |  | 231,618.22 |  | 216,572.54 |  | 15,045.68 |  | 433,145.00 |  |
|  |  |  |  | **Total 4100 · Event Income** |  | 47,910.00 |  | 24,107.00 |  | 23,803.00 |  | 154,079.50 |  |
|  |  |  |  | **Total 4200 · Non-Dues Revenue** |  | 11,373.52 |  | 1,899.98 |  | 9,473.54 |  | 23,025.00 |  |
|  |  |  |  | **4300 · Other (Misc) Income** |  | 1,960.90 |  | 780.00 |  | 1,180.90 |  | 2,560.00 |  |
|  |  |  | **Total Income** |  |  | 323,692.64 |  | 251,109.50 |  | 72,583.14 |  | 628,309.50 |  |
|  |  | **Gross Profit** |  |  |  | 323,692.64 |  | 251,109.50 |  | 72,583.14 |  | 628,309.50 |  |
|  |  |  | **Expense** |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  | **66000 · Payroll Expenses** |  | -0.01 |  |  |  |  |  |  |  |
|  |  |  |  | **7000 · Other (Misc) Expenses** |  | 176.33 |  | 2,599.98 |  | -2,423.65 |  | 7,275.00 |  |
|  |  |  |  | **7200 · Event Expenses** |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  | **7210 · Annual Meeting Expenses** |  | 706.98 |  |  |  |  |  |  |  |
|  |  |  |  |  | **7230 · Education Seminars/Webinars** |  | 12,466.15 |  | 18,407.44 |  | -5,941.29 |  | 84,243.86 |  |
|  |  |  |  | **Total 7200 · Event Expenses** |  | 13,173.13 |  | 18,407.44 |  | -5,234.31 |  | 84,243.86 |  |
|  |  |  |  | **Total 7300 · Operations Expenses** |  | 284,010.11 |  | 294,931.10 |  | -10,920.99 |  | 601,755.00 |  |
|  |  |  | **Total Expense** |  |  | 297,359.56 |  | 315,938.52 |  | -18,578.96 |  | 693,273.86 |  |
|  | **Net Ordinary Income** |  |  |  | 26,333.08 |  | -64,829.02 |  | 91,162.10 |  | -64,964.36 |  |
| **Net Income** |  |  |  |  |  | **26,333.08** |  | **-64,829.02** |  | **91,162.10** |  | **-64,964.36** |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |